



PORT OF KIEL

PRESS RELEASE

by SEEHAFEN KIEL GmbH & Co. KG

German-Swedish Port Event in Stockholm Platform for exchange between trade partners

(Kiel, 29th March 2019) Looking at the top 10 of most important trade partners, Sweden ranks 4th for the port of Hamburg, however, it even takes the top position for the port of Kiel. Hamburg and the Northern German ports profit from Sweden's economic strength. Kiel is connected with the Swedish ports of Gothenburg, Malmö, Sundsvall, Umeå and Iggesund through nine weekly ferry departures. In order to strengthen the existing connections, Port of Hamburg Marketing (HHM) and the PORT OF KIEL jointly invited to the "German-Swedish Port Event in Stockholm" on 28th March which was also attended by Hans-Jürgen Heimsoeth, German Ambassador in Sweden. All in all, 80 representatives of transport and industry companies, shipping agents and shipping companies as well as several associations attended the event which took place for the first time.

"We want to keep on growing together with our Swedish partners", said Timo Rosenberg, Director Marketing/Sales at the PORT OF KIEL: "In the future we will increasingly focus on enhancing inter-modal solutions as well as marketing new port areas." Kiel also offers its customers optimum conditions for efficient processes through its custom-tailored IT solutions. Marina Basso Michael, Head of Market Development Baltic Sea Region at Port of Hamburg Marketing, drew a positive conclusion at the event: "Our event in Stockholm provided an important platform for further exchange between existing and potential trade partners. The Swedish and the German companies and ports all profit equally from a forum like this."

The PORT OF KIEL (SEEHAFEN KIEL GmbH & Co. KG) manages the commercial port of Kiel by public order of the Schleswig-Holstein State Capital City of Kiel and is also the capital's 100% subsidiary. The ferry traffic from and to Norway, Sweden as well as to the Baltic States is the backbone of Kiel's port operations. 7.2 million tons of cargo were transhipped last year and more than 2.2 million passengers boarded or left a vessel. The ferries of Stena Line and SCA Logistics are the ones that operate between Kiel and Sweden.



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