

# SK NEWS

for customers and partners  
of the PORT OF KIEL  
July 2022



Dear friends of the port of Kiel,

The last issue of our newsletter was published three months ago - and yet, unfortunately, one thing has not changed: war is still raging in Ukraine. In the meantime, however, there is also an EU-wide response to Russia's aggressions for ports. We welcome this very much. Of course, we continue to hope that the situation in Ukraine will ease in the coming months and that peace can return to the region.

The positive development at the beginning of the year is continuing: in the cargo sector we are currently recording a very high load factor, above all due to strong growth in the Swedish and Norwegian business. Overall, transshipment figures have increased by 7 per cent compared to the strong period of the previous year, which is partly due to an internal reclassification of empty weights.

We are also experiencing strong growth in the cruise business this year. After two years of Corona-related restrictions, the PORT OF KIEL has further expanded its role as an attractive cruise port in the international arena this year with a 40 per cent increase compared to the strongest season to date in 2019. It is a strong sign that Kiel has gained in importance as a destination, especially

among North American shipping companies, and that we have been able to lay the foundation for longer-term cooperations in recent years.

In order to consistently pursue a sustainable future as a port and increasingly attractive port of call for cruise ships, we took another important step towards climate neutrality in May and awarded the contract for the construction of two more new shore power facilities. When completed at the end of 2023, the PORT OF KIEL will then have one of the most extensive shore power infrastructures in Europe.

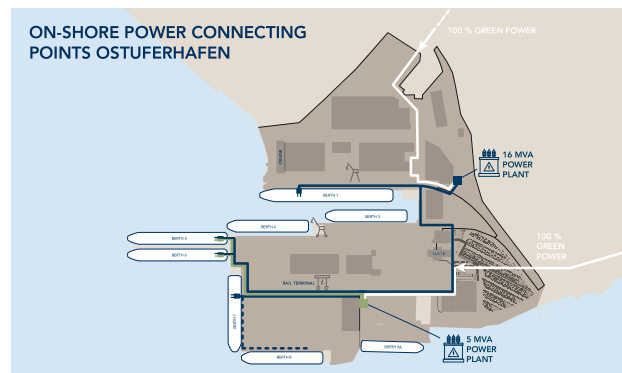
With this in mind, we are looking forward to the summer!



Yours,  
Dr Dirk Claus  
Managing Director

## 17 MILLION EURO PROJECT

The PORT OF KIEL has commissioned the company of Siemens AG with the construction of two shore power facilities in the Ostuferhafen. After an EU-wide call for tenders, the contract for two new shore power facilities was awarded to Siemens AG at the beginning of May. Siemens AG emerged as the winner from the tendering process. The €17 million construction project includes a 50/60 Hz shore power system for cruise ships and ferries as well as a 50 Hz shore power system for ferries. Upon completion, it is intended that from the end of 2023, up to six ships in the port of Kiel will be able to be supplied with green electricity at the same time. Construction is scheduled to begin in autumn this year, with commissioning taking place one year later in 2023.



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## NEW WAYS IN RECRUITMENT

The shortage of skilled workers is one of the major issues in the logistics industry. The PORT OF KIEL is now breaking new ground in this area and has opened its own career centre at Schwedenkai.



"We want to break down potential barriers for those interested in a job: Anyone can now come to the newly opened JOB POINT during the week and apply for vacancies in a very straightforward manner," says Karoline Bruns, HR Manager at the SEEHAFEN KIEL GmbH & Co. KG.



The company thereby responds to the increasing competition for skilled workers. An uncomplicated, direct contact with a personnel officer in the JOB POINT is intended to simplify the entry into employment for interested parties. The PORT OF KIEL hopes that this will lead to a positive trend in recruiting.

At the moment, the PORT OF KIEL is mainly looking for port employees, port security staff and electronics technicians.

Applications for apprenticeships are also still possible at the moment!

More information can be found at:  
[www.portofkiel.com/Karriere.html](http://www.portofkiel.com/Karriere.html)



## INTERNATIONAL KIELER WOCHE FLAIR 2022

More than half of the maiden calls of cruise ships in Kiel this year are made by US shipping companies. It is a development that has been apparent at the working level for some time and is now also evident in the number of calls: the PORT OF KIEL has also positioned itself on the North American market as a strong cruise port in the Baltic Sea region.

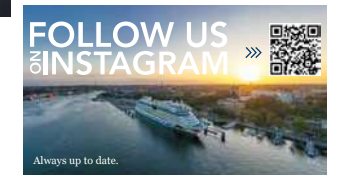


"We have been in talks with many of the US shipping companies for several years now. We also already have commitments for the coming seasons, which is why we expect an increase in the internationality of cruise passengers in Kiel beyond this year," emphasises Nicole Claus, Cruise Director at the PORT OF KIEL.

A total of up to 1 million passengers from over 40 nations are expected.

It is one of the world's largest sailing events and one of the most visited public festivals in Germany: the Kieler Woche. This year, from 18th to 26th June, several million visitors came to the Kieler Woche on the fjord. More than 4,000 sailors from over 50 countries took part in a total of 300 competitions on the water. The Kieler Woche has been taking place since the end of the 19th century. This year again, the annual sailing regatta was concluded with the nightly fireworks on the last Sunday of the Kieler Woche.

The PORT OF KIEL is very pleased about this successful event for young and old!



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